A BLACKSMITH'S LEDGERS, 1861-1883

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In Cameron County, Pennsylvania, from 1861 until 1883, a black-smith by the name of Josiah Fink kept an accounting of his economic activities, specifically a record of that which was due him and that for which he owed. To say the least, these ledgers were kept in a prosaic manner; little of the man himself shows through. For that reason, a simple survey of the types of activity involved and of the amounts of goods and money described was considered to be the proper first step.

In the two volumes which constitute the record,¹ entries for the five-year period 1879-1883 are few in number, amounting to \$257.45 out of a grand income total for the whole time of \$32,751.09. His liabilities for the five years amounted to \$272.48 out of a total of \$29,441.45 in the entire period. As can be noted, Fink cleared—at least on his books—the sum of \$3309.64 in slightly over two decades. Therefore, his average yearly net income was approximately \$143.89. This figure, however, should be viewed with some reservation, for Fink was apparently quite inactive during the years 1868-1869, or at the least, he neglected to enter pertinent items during that two-year period. The greater part of the ledgers covers about sixteen years. There is internal evidence to show that an earlier ledger was in existence, but at the present time it cannot be located.

The blacksmith's income was derived from some thirteen sources: cash, including commercial paper; sale of land; services which he rendered; labor which he performed; food and the following items which he sold; clothing and personal effects; livestock and farm products; medicine; tools and implements; household items; raw or semi-worked materials; miscellaneous items; and unknown items. This last-named category had its origin in a penmanship that was difficult at times, to put it mildly. Forty-one per cent of his total

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¹ These ledgers are now in the possession of the author.

income came in the form of cash, while he listed various forms of labor as being responsible for twenty-nine per cent. Tools provided fifteen per cent. All the other categories made up fifteen per cent.

Fink's liabilities fell into fewer divisions: cash; services rendered for him; labor performed for him; food which he bought; also purchased were livestock and farm products; materials; tools and implements; miscellaneous items; and unknown items. Of the total, sixty-five per cent was paid out in the form of cash, fourteen per cent in materials, and nine per cent in labor charges. Twelve per cent came from all the other categories.

This blacksmith was involved apparently in a money economy; at least, money was used as a scale by which various economic activities were measured. In both the areas of credits and debits, such terms as "bills" and "orders" were used. These may or may not indicate that cash actually changed hands; it may as easily indicate that notes were kept to an agreed-upon scale and that payments were made in other ways. In reality, Fink paid out \$4171.80 identified as cash, while he accepted \$10,404.08. This would tend to show that a skilled worker in an agricultural community was in a quite favorable position considering the proposition that much of the United States in an economic sense was operating on a cash basis. Fink was in a business which would require others to come to him, and it would be surprising if he did not take advantage of it. A word of caution might be uttered here. There is some reason to believe that Fink was not consistent in the way he entered his transactions. For instance, he may have mentioned that horseshoes changed hands and then put down a money amount opposite the entry. This sort of thing may or may not have been a cash sale; there is no good way of determining just what did happen in many cases.

Income Particulars

As has been seen, Fink's labor directly accounted for twentynine per cent of his income. A most interesting aspect of his work activity, however, was its range, falling into at least these categories: smith work; hauling work; agricultural work; transportation work, i.e., on equipment associated with it; shoe and boot repair; and miscellaneous labor. Of these, the first, labor done as a smith, loomed largest.

Identifiable operations specified in the accounts make the point

that a nineteenth century blacksmith had many demands placed upon him. He was far more than a farrier, being involved in the repair, creation, or modification of the items used in the agricultural and lumbering industries of the area. These activities are listed in Appendix A.2 From the point of view of the total labor income, it is apparent that making tools, etc., was only a small part of the whole. Of a labor income of \$9632.36, just \$210.12 was listed as being gained from making things. (See Appendix B.) However, it is possible that many of the tools, implements, and other articles which were listed only as being sold by Fink were also made by him. (See Appendix C for a list of these tools.) Many of the articles, for example, wagon tires, corn cutters, and crowbars, could have been made easily by any competent smith, while that is not the case with others in the list. Cotton lap robes probably would be outside the province of this man. Similarly, it is doubtful that Fink did much harness-making. Probably it would be accurate to say that Fink's establishment served as a regional center, a place where a great many items could be obtained. For instance, Fink sold meat and other food products, as well as clothing, household goods, and medicines. (See Appendices D, E and F.) From the terms in which the accounts were written, it is impossible to determine whether Fink made most of the items, or whether he served as a middleman, picking up and then selling those articles which he thought might find some acceptance in the community market. He may well have utilized the services of those in his family or in his employ. As an example, he charged for making a shirt, pants, and possibly a suit. All in all, it is difficult to say exactly how much labor expenditure is covered in those income categories not directly definable as involving personal, creative work.

Some clue to the above might be found in a consideration of Fink's debts, for they often closely parallel his credits. For instance, he received food, clothing, agricultural products, tools, household goods, clothing, and miscellaneous items. There is no appreciable difference between his credits and debits, at least in the major categories. About the most that can be said about Fink's income was that he took in more than he paid out or was obligated for. He, for instance, both bought and sold food, but his debits in this respect

² In an effort to keep the body of the paper from becoming cluttered, I have put various lists which tend to show the variety of Fink's operations into appendices.

were only \$563.59, while his credits amounted to \$1751.82.

Throughout the two volumes which make up the account, Fink entered several items which are of interest in themselves. In 1866, he charged five dollars for "Drawing one Load of men to the poals." Political life has remained consistent in some respects at least. In another case or two, Fink indicated terms of labor which might well raise a question. In 1862, the following statement was written:

Jacob H Carr
Commence Work one
the 24 Day of
September 1862
Fore the term of
three years at five
Dollars per month per
two years and the third
year Eight Dollars per month

This occurred at a time when the blacksmith was charging five or six dollars for shoeing a team. Nothing shows the labor which Carr was to perform, but on the face of it, it is not surprising to find that he quit in August, 1863. Was this a general condition of labor in north-central Pennsylvania at the time?

In summation, perhaps these few statements may be made about Fink's account. The material is presented prosaically, e.g., no hint is ever given that the Civil War was in progress; comparative work should prove to be fruitful; there is a suggestion here of a transitional case wherein a skilled worker turned entrepreneur. A study of this phenomenon in Pennsylvania should prove instructive and rewarding.

APPENDIX A SMITH WORK PERFORMED BY FINK

Making Repairing Welding Riveting Splicing Ironing Banding Binding Plating Ringing Strapping Strapping Laying Laying Laying and sharpening	Laying and steeling Drilling Dressing Heading Threading Punching Setting (other than shoes) Cutting (other than shoes) Sharpening (other than shoes) Tempering Breaking	Straightening Turning Shoeing Setting shoes Setting and toeing Sharpening and setting Finding and setting shoes Finding shoes Tightening shoes Toeing shoes Sharpening shoes Pointing
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APPENDIX B

ARTICLES MADE BY FINK

AGRICULTURAL IMPLEMENTS

Corn cutters Plow shovel Hilling hoes Plow clevis

Drag teeth

Spear

LUMBERING AND CARPENTRY TOOLS

Lever Drill bit
Canthook Wedges
Drawknife Punch
Shingle knife Cold chisel
Frow Oar stems
Drill Lever maul

Dogs
Saw irons
Shingle rack irons
Shingle mill rods

MASON'S TOOLS

Stone wedge

Stone hook

Spring leaf

Drag gribs [sic]

TRANSPORTATION ITEMS

Sled irons Buggy brace
Whiffletree Wagon tires
Whiffletree irons Spreaders

MISCELLANEOUS ARTICLES

Hooks and links Rough lock Post digger Pick end **Bolts** Trap grabs Eye bolts Engine scraper Forged grabs Swages King bolts Hinges Ice breakers Washers Barn door straps Trailing bars Chain Rods Angle iron Suit [?] Butt chain Machine rods Bunk chain Spikes Wrapper chain Slide spikes Pants Spread chain Boiler irons Shirt Hook Brace Wrench Claw hooks Rand

APPENDIX C

Tools and Implements Sold by Fink

AGRICULTURAL TOOLS

Hoe Grubbers
Corn cutter Plow shoe
Straw steel Dung fork

LUMBERING, CARPENTRY TOOLS

Frow Saw handle Feathers and wedges Spuds Saw set Plugs and feathers Levers Chisels Brace bit Canthooks Reamer and Countersink Screwdrivers Pikes Planes Knife Pikes, poles, rings Crowbar Knife blade File Rafting auger and crank Lash poles Oar blades Handspike Hammer Axes Lining and timber lines Punch Broadaxe Log rule Drill Ax handle Canthook steel Wedges Crosscut saw Spoon Shingle saw rake

Spikes

MISCELLANEOUS ITEMS

Wheelbarrow Barrel lifter Winder Grindstone Bell | Wrench Clinch cutter Whetstone Scraper Pick Scraper bale

Pickiron

BLACKSMITH TOOLS **Bellows**

Ox shoes Horse rasp Horse shoes

TRANSPORTATION ITEMS

Bridle bit Fly nets Wagon tire Horse blankets Reach Cock eye Yoke Rubirons Curry comb and brush Neck yoke Cotton lap robe Martingales Sled Wagon axletree Neck lines Sled shoes Wagon step Stirrups Sled runner Wagon box Spokes Wagon guard Wagon brake Whiffletree Sled tongue gribe [sic] Sled tompkin [sic] Spreaders Buggy post Wagon lock Double harness Buggy Knee Wagon whip Harness buckle Holdback

TOOL AND IMPLEMENT PARTS

Bolts Swivels Rod Links Washers Bar Hooks Bur Braces Gang tees Tees, rings, links Swivels and hooks Clips Tong Nails Shear Rivets Blocks Hooks and links Tackle block wheels Hasp Clasp Clips and stocks Spring Cogs Leaf Bands Hoops Sockets Irons Straps Kevs Steelyards Handles Rings Gun cylinder Pins Crank Toes Plates Water pipe Chains Cold shuts Mill liners Stocks Shackles Rope Bell clappers Wood screws Cable Pipe box Staples Sidestrap eye Grabs Clevis Dog Bail Corks Hinges Pail ear

APPENDIX D

Cork sets

FOOD PRODUCTS

Rutabagas [agricultural feed?] Syrup Potatoes Flour Molasses Turnips [agricultural Cornmeal Apples feed?] Pork Dried apples Radishes Beef Raisins Candy Mutton Sauerkraut Pickles Crackers Fish Venison Onions Saleratus Beans Cabbage Pepper Squash Whiskey Coffee Salt Tea Butter

APPENDIX E Household Goods

Stove
Stovepipe
Pipe damper
Stove lid holder
Stove poker
Iron stove step
Iron spinning wheel
Sewing machine
Chairs

Easy chair Clock Bedstead Table Haps Ticks Bolster Sheets Lamp Globe Candles Candlewick Candlestick Matches Broom Dishes Soap

APPENDIX F

CLOTHING, PERSONAL EFFECTS

Pants
Vest
Overalls
Coat
Overcoat
Suit
Shoes
Boots
Slippers
Gum shoes
Socks
Gaiters
Boot taps

Undershirts
Drawers
Skirt
Suspenders
Shirts
Collars
Collar buttons
Necktie
Sleeveholders
Handkerchiefs
Night shirts
Night coat
Gloves

Mittens
Hats
Cologne
"Perfumery"
Shaving soap
Brush
Razor
Razor strop
Watch and chain

Trunk Cloth or material Thread Yarn